



**Marine**



# GULF MARINE

ALWAYS AT THE SHIP'S SIDE



# About Us



## Vision

To be recognized and respected as a leading marine solution and service provider to the global shipping industry.

## Mission

- To excel in delivering innovative sustainable lubrication and technical solutions to our customers.
- To set new standard in customer service by providing a global 24/7 support network.
- To supply customers on time in full, wherever they are.
- To provide a safe and rewarding environment for our employees.
- To attract and retain the best talent in the marine, lubricants and related industries around the world.





**Gulf Marine** offers a full range of high-quality marine lubricants, available globally and supported with expert technical services around the world.

We have 10 customer service centers around the world to support our global operations, 24/7. Our customer service and operation teams work very closely with our customers to manage every order from confirmation to delivery professionally, ensuring the right lubricants for the right ship at the right time.

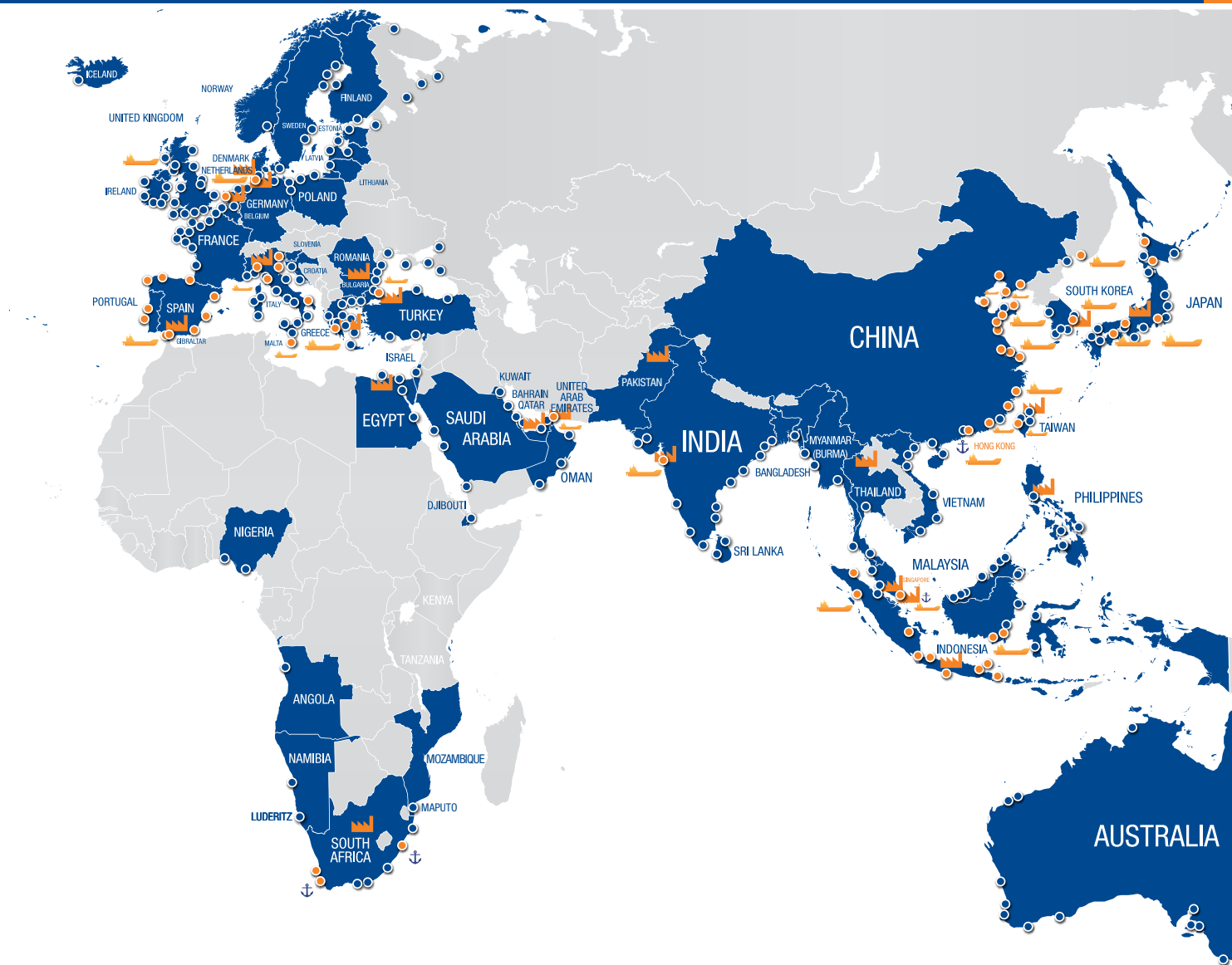
Our technical services and innovative technologies together with our comprehensive geographic networks - our products are currently available in more than 900 ports across 75 countries - help to deliver many cost-effective lubrication solutions for our customers.

Gulf Marine is committed to safely and responsibly meeting the maritime industry's evolving lubrication needs regardless of the challenges in the industry.

We are proud to be given the opportunity to work with our customers in providing value to them in the midst of these challenges.

always at the ship's side

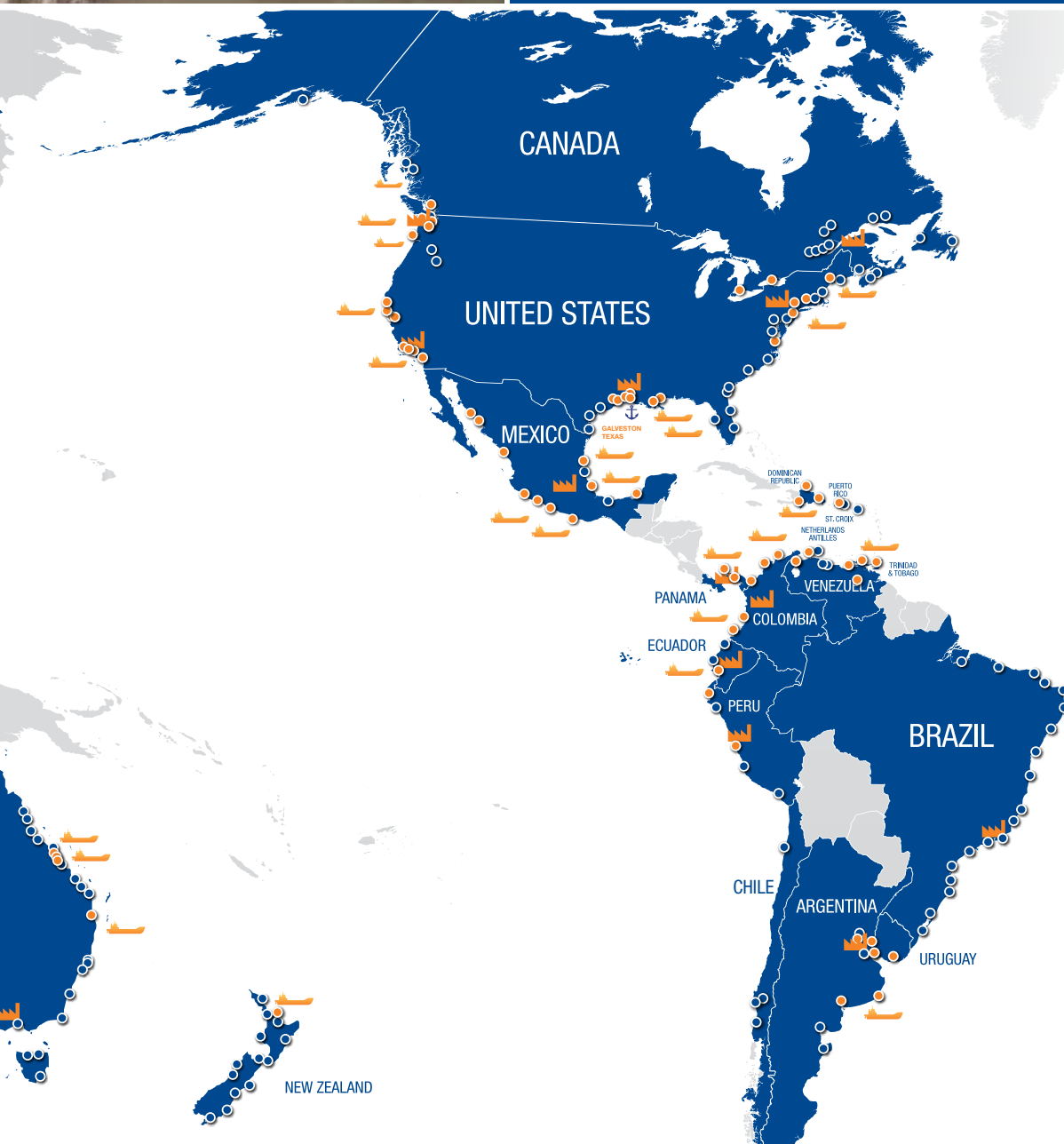
# Comprehensive Port Network





Gulf Marine has developed a very extensive geographical coverage; we are now able to deliver marine lubricants and related services in more than **900 ports across 75 countries**.

- Bulk delivery capability in more than 750 ports.
- More than 400 ports with barge facilities.
- Focused capability to deliver alternate non-listed port solutions, ensuring that we can meet our customers' needs wherever their vessels are.
- Strong ability to respond quickly even for some short notice requirements.



Commitment to achieve **100%**  
**On Time In Full (OTIF)** Performance







Innovative Technical Solutions

# Expert Technical Service

Gulf Marine's experienced technical teams provide value-added services for optimal lubrication solutions.

Our technical services include:

- Expert technical support to optimize lubricant feed-rates and enhance engine and equipment performance.
- Availability of expert lubricant technicians at vessels port of call for ship visits.
- Training for crew and shore based teams covering product applications, on-board test kit usage, used oil sampling procedures and used oil analysis report's interpretation.
- Collaboration with customers' technical and engineering staff.
- Information sharing platforms such as technical bulletins to raise awareness of technical issues and maritime regulatory challenges.
- Innovative technologies to generate useful insights to enhance vessel performance, improve fuels and lubrication efficiencies, driving significant cost savings. E.g. Vessel efficiency monitoring system, Cylinder Oil Blending Unit (COBU).





# Full Range of Superior Products



Gulf Marine offers a comprehensive range of top quality marine lubricants that deliver outstanding long term protection performance.

Our products are designed to meet your **vessels' current and future needs.**

- We offer full range of cylinder oils ranging from BN40 to BN140, suitable for all the 2020 compliance methodologies.
- Our products help to ensure engine longevity, minimizing maintenance costs.
- Our products are provided with an extensive list of OEM recommendations, suitable for different operating conditions.
- Our proactive Product Development Program is conducted in close collaboration with partners (including OEMs), considering the evolution of engines and regulatory changes.





The **RIGHT** Lubricant at the **RIGHT** Time  
for the **BEST RESULT**



# The Customer Service Leader

Gulf Marine's experienced and dedicated customer service teams are available 24/7 to respond and serve our customers.

Our team will:

- Be available always: 24 hours a day, 7 days a week.
- Ensure the right lubricants for the right ship at the right time, even for urgent/ short notice supplies.
- Recommend optimal lifting solutions based on customer vessels' trading patterns.
- Optimise every delivery to ensure cost effective and reliable supply.







Bringing together  
the **people**, **network** and **knowledge**



Visit us at **[www.gulf-marine.com](http://www.gulf-marine.com)**